

SH/13/2024
22nd October, 2024

National Stock Exchange of India Ltd.,
Exchange Plaza, 5th floor,
Plot No. C/1, G. Block,
Bandra-Kurla Complex,
Bandra (East),
MUMBAI – 400051

BSE Limited.,
Market-Operations Dept.
1st floor, New Trading Ring,
Rotunda Bldg. P.J.Towers,
Dalal Street, Fort,
MUMBAI 400023

Sub.: Investor Presentation- September 2024


Sirs

Enclosed please find Investor Presentation September 2024.

Please take the same on records

Thanking you,

Yours faithfully,
For The Supreme Industries Ltd.


(R.J. Saboo)
VP (Corporate Affairs) &
Company Secretary



Encl.: a/a.

The Supreme Industries Limited

Regd. Office : 612, Raheja Chambers, Nariman Point, Mumbai 400021, INDIA.
CIN : L35920MH1942PLC003554 PAN : AAAC1344F

+91-022-6257 0000 / 6257 0025
sil_narimanpoint@supreme.co.in



Corporate Office : 1161 & 1162, Solitaire Corporate Park, Bldg. No. 11, 167, Guru Hargovindji Marg, Andheri - Ghatkopar Link Road, Chakala,
Andheri (East), Mumbai 400 093, INDIA. +91 (022) 6869 0000, 4043 0000 sil_ho@supreme.co.in www.supreme.co.in

The Supreme Industries Limited Investors Presentation H1 - FY 2024-25



FLOW OF THE PRESENTATION

- FINANCIAL PERFORMANCE HIGHLIGHTS
- SUMMARISED STANDALONE INCOME STATEMENT & BALANCE SHEET
- KEY SEGMENT PERFORMANCE
- THE SUPREME GROUP
- THE SUPREME INDUSTRIES LTD. AT A GLANCE
- A CURTAIN RAISER
- ORGANISATION & MANAGEMENT TEAM
- BUSINESS VERTICALS
- SUPREME PRESENCE IN INDIA
- VIRTUAL TOUR OF PLANTS
- BRAND PROMOTION & AWARENESS
- SUSTAINABILITY
- A RESPONSIBLE CORPORATE CITIZEN

FINANCIAL PERFORMANCE HIGHLIGHTS

Sales Volume

Q2 FY25: 138077 MT
▲ 0.23% YoY
▼ 20.57% QoQ
H1 FY25: 311912 MT
▲ 8.94% YoY



Revenue

Q2 FY25: ₹ 2273 Crs.
▼ 1.56 % YoY
▼ 13.78 % QoQ
H1 FY25: ₹ 4909 Crs.
▲ 4.96 % YoY



EBITDA

Q2 FY25: ₹ 319 Crs.
▼ 10.43 % YoY
▼ 17.62 % QoQ
H1 FY25: ₹ 707 Crs.
▲ 4.23 % YoY



Strong Liquidity

- Company Continues to be Debt Free
- Having Cash Surplus of Rs. 674 Crores as at 30thSep'24

SUMMARISED INCOME STATEMENT- STANDALONE



Rs. in Crores

Particulars	Q2 FY25	Q2 FY24	Y-o-Y (%)	H1 FY25	H1 FY24	Y-o-Y (%)	FY 23-24
Plastic goods sold (MT)	138077	137763	0.23%	311912	286307	8.94%	639701
Revenue from operations	2272.95	2308.68	-1.55%	4909.30	4677.22	4.96%	10134.2
Raw Material Consumed	1488.59	1535.69	-3.07%	3284.35	3191.69	2.90%	6858.39
Employee benefit expenses	119.53	105.59	13.20%	240.49	208.57	15.30%	440.90
Other Expenses	345.51	310.88	11.14%	677.51	598.71	13.16%	1286.37
EBITDA	319.32	356.52	-10.43%	706.95	678.25	4.23%	1548.54
EBITDA (%)	14.05%	15.44%		14.40%	14.50%		15.28%
Depreciation	89.94	71.92	25.06%	175.97	143.97	22.23%	298.38
EBIT	229.38	284.6	-19.40%	530.98	534.28	-0.62%	1250.16
Other Income	55.56	53.2	4.44%	77.00	67.40	14.24%	117.78
Finance Cost	2.62	1.54	70.13%	5.95	3.23	84.21%	16.11
PBT	282.32	336.26	-16.04%	602.03	598.45	0.60%	1351.83
Tax Expenses	62.93	76.29	-17.51%	146.50	144.12	1.65%	335.66
PAT	219.39	259.97	-15.61%	455.53	454.33	0.26%	1016.17
EPS (in INR)	17.27	20.47		35.86	35.77		80.00
Cash EPS (in INR)	24.35	26.13		49.71	47.10		103.51

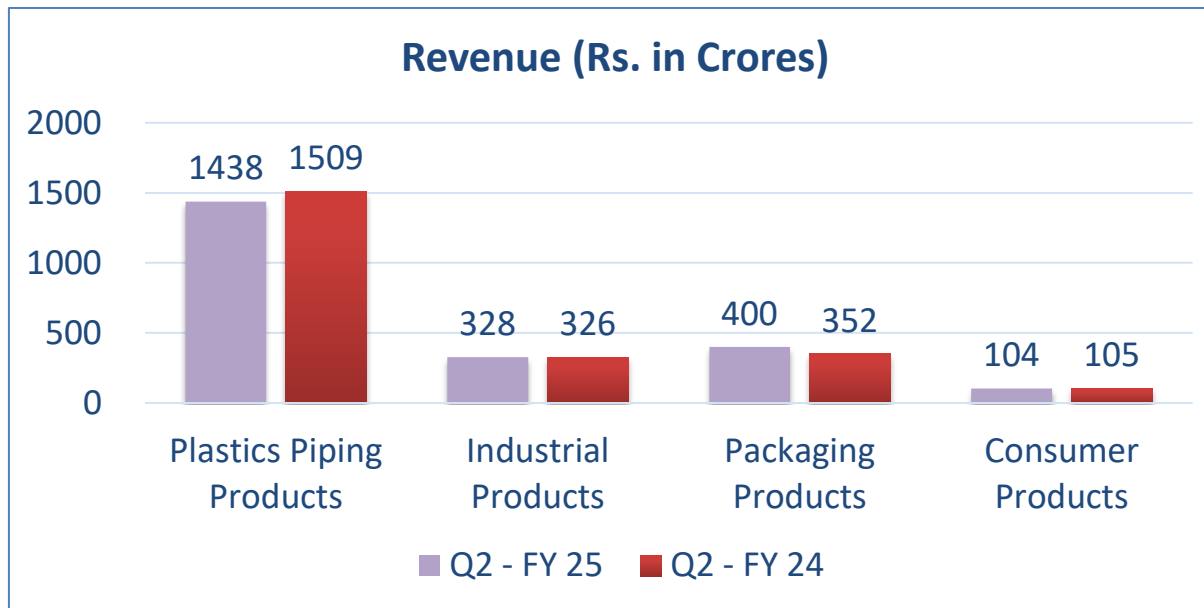
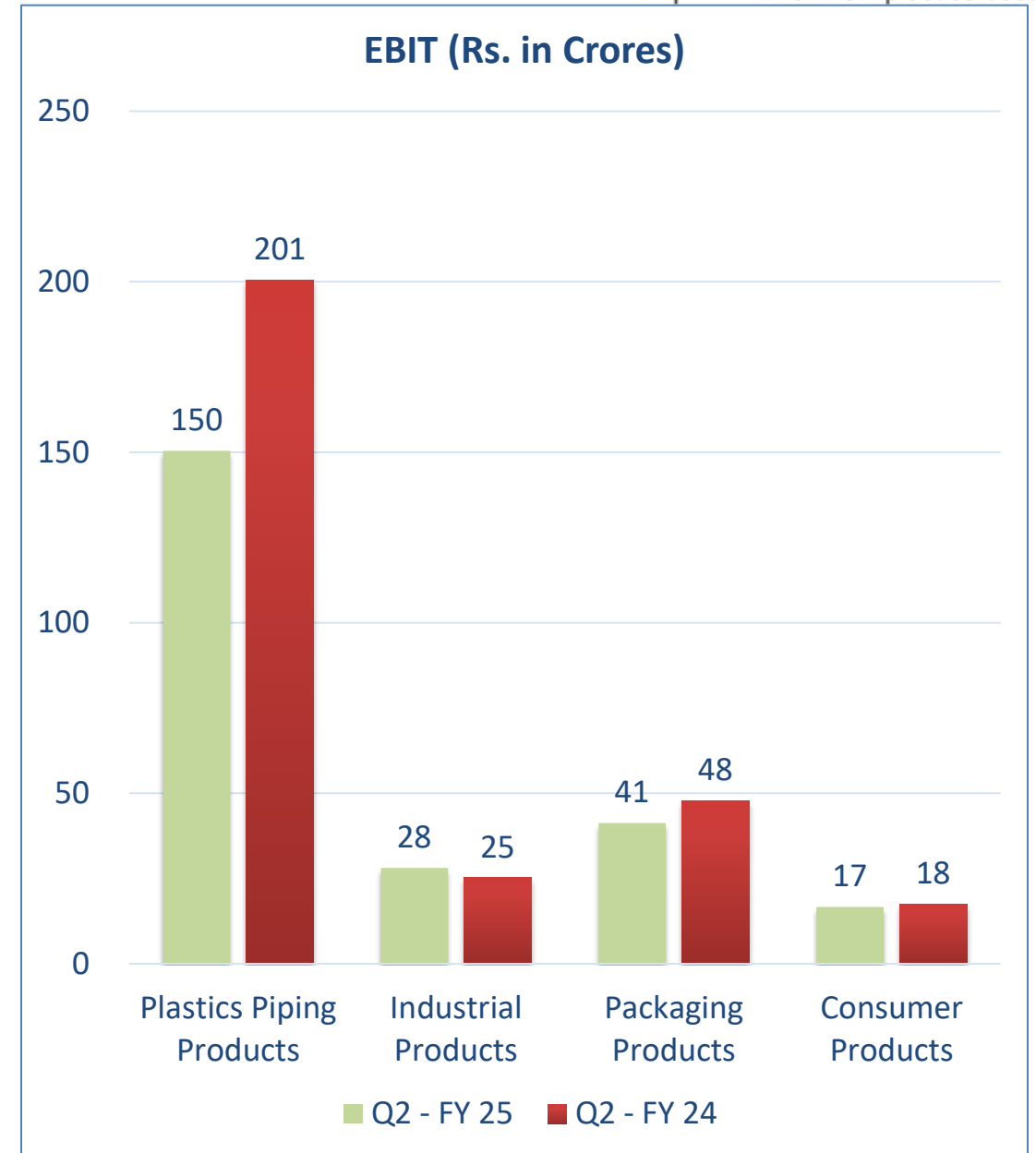
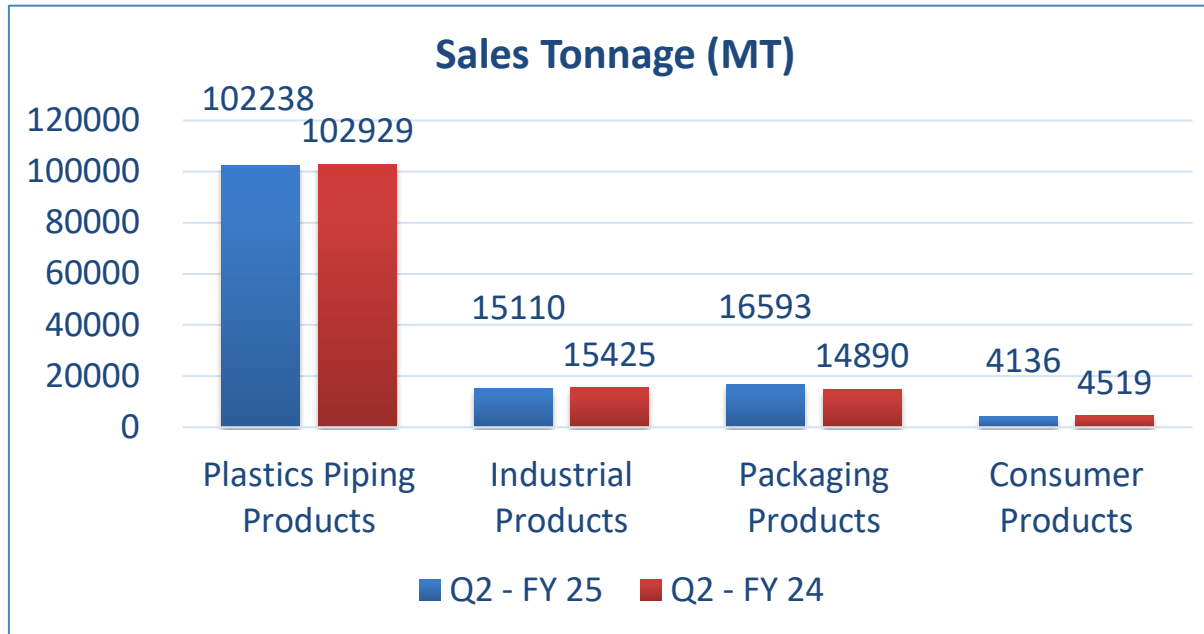
SUMMARISED BALANCE SHEET – STANDALONE



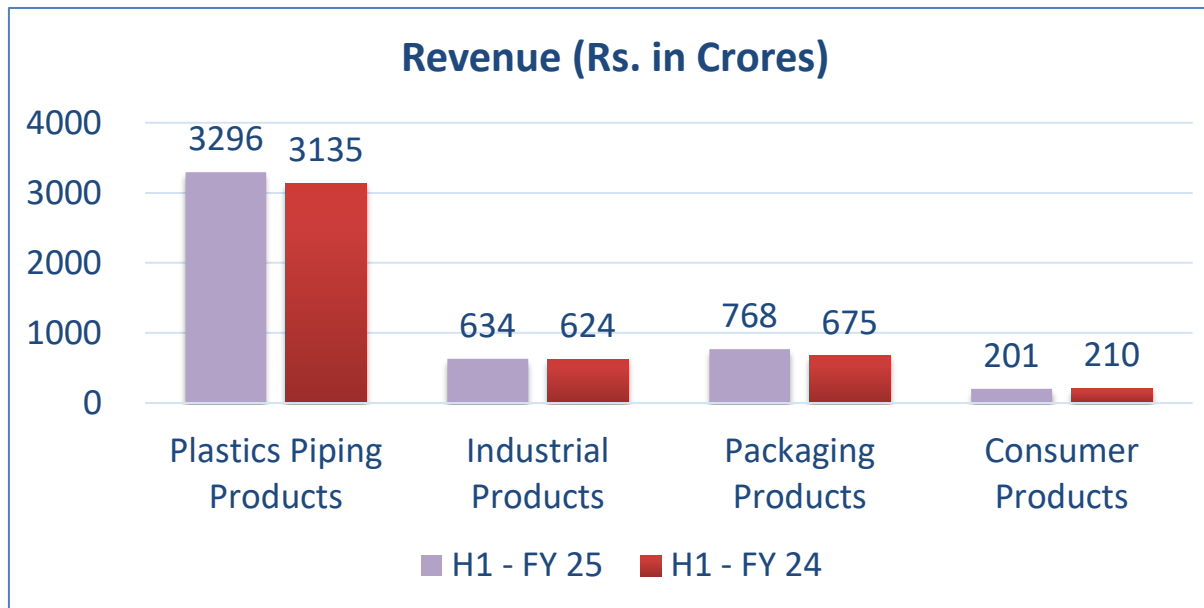
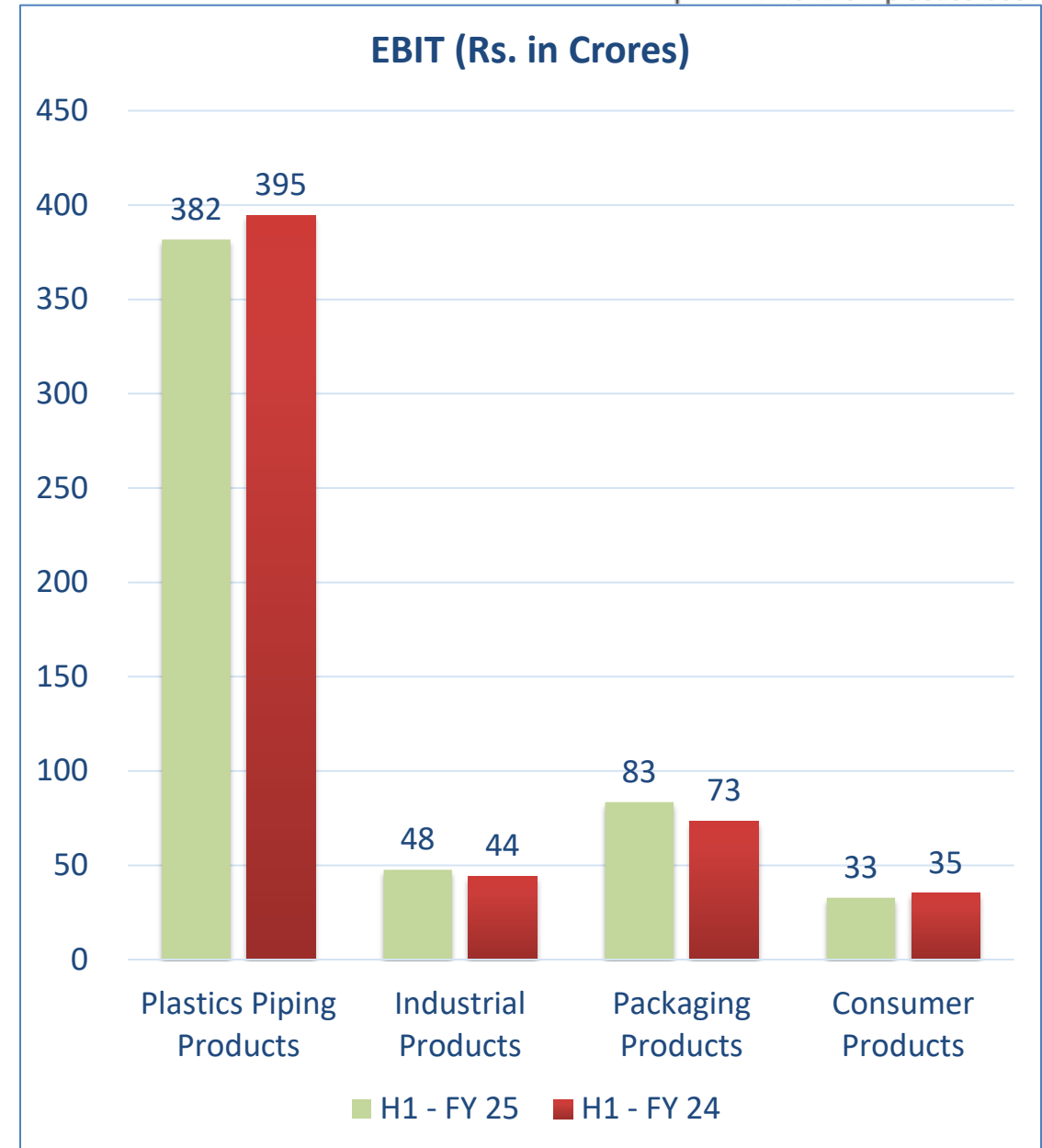
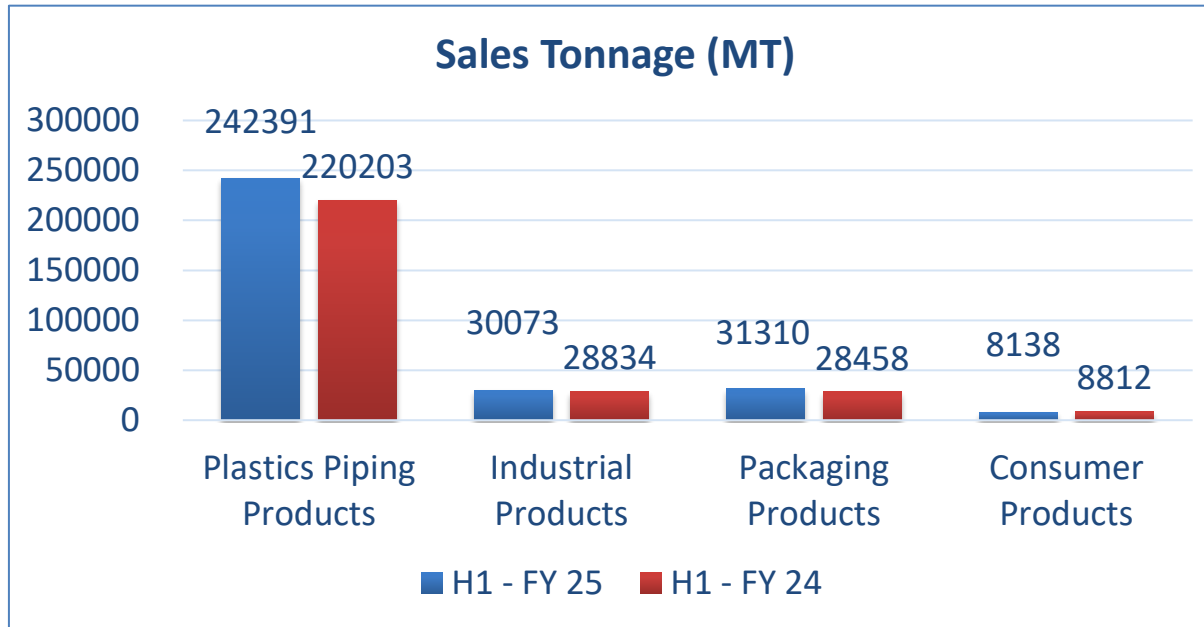
Rs. in Crores

Particulars	As at 30-09-2024	As at 31-03-2024
ASSETS		
Fixed Assets (Net)	2398.26	2321.74
Capital work-in-progress	209.83	149.30
Investments	44.91	28.94
Inventories	1663.81	1358.59
Trade receivables	541.99	511.12
Cash & Bank	673.79	1178.19
Other Assets	583.41	397.06
TOTAL ASSETS	6116.00	5944.94
EQUITY AND LIABILITIES		
Equity share capital	25.41	25.41
Reserve and Surplus	4645.78	4473.09
Trade Payables	1002.66	1015.33
Other Liabilities	442.15	431.11
TOTAL EQUITY AND LIABILITIES	6116.00	5944.94

KEY SEGMENT PERFORMANCE – Q2 FY25



KEY SEGMENT PERFORMANCE – H1 FY25



THE SUPREME GROUP

Supreme[®]
People who know plastics best



Supreme[®]
People who know plastics best

The Supreme Industries Ltd

1. State-of-the art production facilities across PAN India
2. Location – 30 Manufacturing Plants
3. Manufacturers of –
 - Piping systems
 - Industrial products
 - Furniture
 - Material Handling Products
 - Protective packaging
 - Cross laminated films
 - Performance films
 - Composite Products

Supreme Industries Overseas (FZE)

A wholly owned subsidiary, in the United Arab Emirates.



SUPREME PETROCHEM LTD

Supreme Petrochem Ltd

1. State-of-the art production facilities
2. Location – Amdoshi – Wangani Village near Nagothane in District Raigad Maharashtra & New Manali Town near Chennai in Tamil Nadu.
3. Manufacturers of –
 - Polystyrene (PS)
 - Expandable Polystyrene (EPS)
 - Specialty Polymers and Compounds (SPC)
 - Extruded Polystyrene Foam Boards (XPS)
 - Styrene Methyl Methacrylate (SMMA)

THE SUPREME INDUSTRIES LTD. AT A GLANCE



Founded in 1942,
80+ years in the plastics industry

Powered by a robust infrastructure and expertise, Supreme is India's largest plastic manufacturing and processing company.

*Based on statistics as of 1st April 2024

A CURTAIN RAISER – THE SUPREME INDUSTRIES LTD. *Supreme*[®]

People who know plastics best

VISION STATEMENT

“TO GROW BUSINESS WITH DIGNITY & RESPECT”

PURPOSE

“TO ADD REAL VALUE TO SOCIETY”

MISSION STATEMENT

- To conduct business with ethical practices and WALK OUR TALK
- To offer consistent products Services with uncompromising quality supported by continuous improvements and Innovations, thereby exceeding Customer Expectations
- To ensure the culture of utmost respect and empowerment to individuals and be catalyst in enhancing their competencies



Board of Directors

B L Taparia, Chairman

M P Taparia, Managing Director

S J Taparia, Executive Director

V K Taparia, Executive Director

R Kannan

Rajeev M Pandia

Sarthak Behuria

Ms. Ameeta Parpia

Pulak Prasad

Vipul Shah

Management Team

- A K Tripathi, Exe. Vice President (Plastic Piping System)
- V L Malu, Exe. Vice President (Industrial Components)
- P C Somani, Chief Financial Officer
- Saurov Ghosh - Chief Human Resources Officer
- S K Patnaik , COO (Protective Packaging Products)
- Pradeep Kamat, Vice President (Composite Cylinders)
- Sanjeev Jain , Vice President (Furniture)
- Siddharth Roongta, Vice President (Cross Laminated Films)
- R J Saboo , Vice President (Corporate Affairs) & Company Secretary
- Parag Prabhu, Vice President (Finance)
- Vivek Taparia, Exe. Vice President (Packaging)
- Sanjay Mishra, Associate Vice President (MHD)

BUSINESS VERTICALS

Plastic Piping Division



Consumer Products



Packaging Products

- Specialty Films
- Protective Packaging Products
- Cross Laminated Film Products



Industrial Products

- Industrial Component
- Material Handling Division
- Composite LPG Cylinders



Plastic Piping System


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Plumbing




Water Tanks



Bath Fittings



Fire Protection



Rainwater Harvesting




Drainage



Waste Treatment & Sanitation



Agriculture



Borewell



Sewage Treatment Plants

Consumer Products



SEATINGS



STORAGE



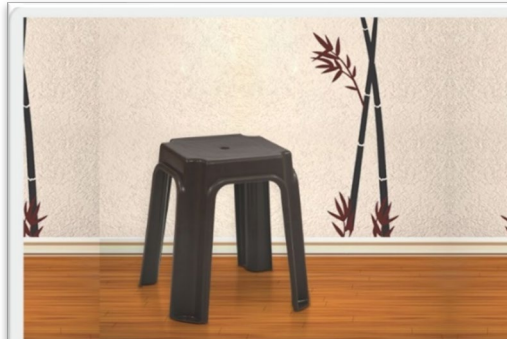
TABLES



MULTIPURPOSE



SETS



STOOLS



BEDS



KIDS RANGE



SMART PEEL LIDDING FILMS



EDIBLE OIL FILM



BARRIER FILMS

PERFORMANCE PACKAGING FILMS

Packaging Products

- ✓ Specialty Films
- ✓ Protective Packaging Products
- ✓ Cross Laminated Films
- ✓ Insulation & Acoustics Products



PRE - POST HARVEST SHEETS



RAIN WATER HARVESTING



CIVIL ENGINEERING APPLICATIONS

MULTILAYER CROSS LAMINATED FILMS



INSU



PROTEC



DURA



FUNJOY



FITSPREE

PROTECTIVE PACKAGING PRODUCTS

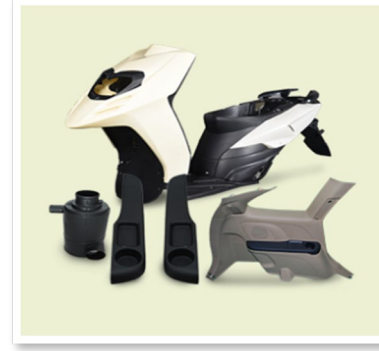
Industrial Products

- ✓ Industrial Components
- ✓ Material Handling Division
- ✓ Composite Products



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OTHER APPLICATIONS



CONSUMER APPLIANCES

AUTOMOTIVE PARTS



CRATES



PALLETS



DUSTBINS



CUSTOMIZED



SILPACK

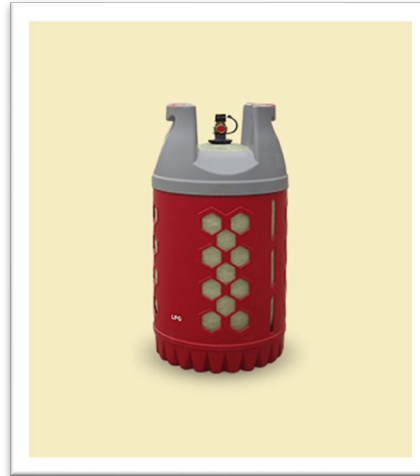
MATERIAL HANDLING PRODUCTS



12.5 L / 5 KG Propane



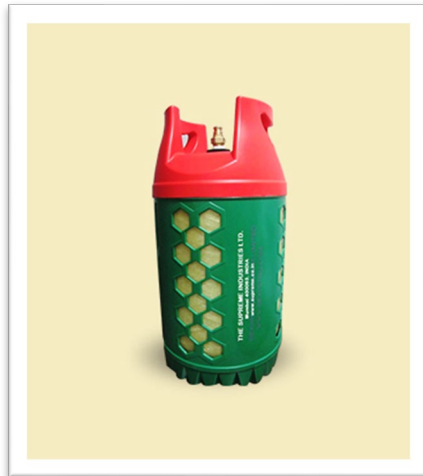
18.0 L / 7.5 KG Propane



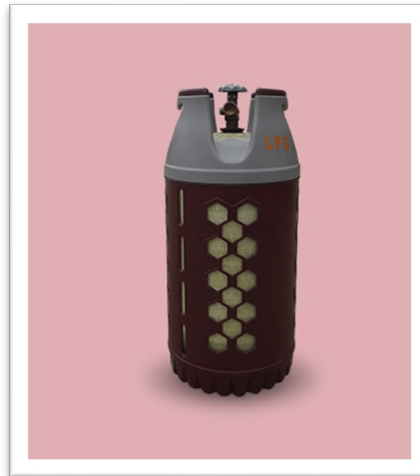
24.5 L / 10 KG Propane

Composite Products

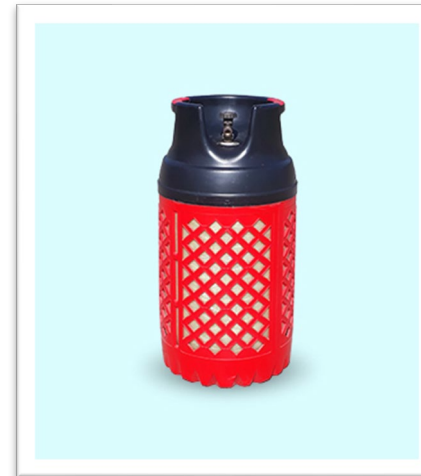
✓ LPG Cylinders



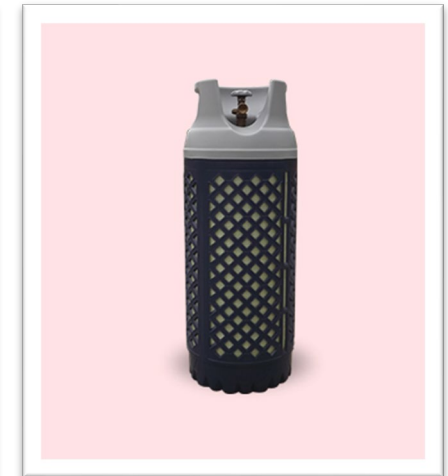
26.2 L / 10.7 KG Propane



30 L / 12 KG Propane



36.7 L / 15KG Propane



47.5 L / 20 KG Propane

SUPREME PRESENCE IN INDIA

Haryana

- Gurgaon

Punjab

- Derabassi •Sarsini

Rajasthan

- Ghiloth •Jaipur-Depot I •Jaipur
- Jaipur-Depot II

Gujarat

- Halol-Unit I •Sarkhej •Ahmedabad
- Halol-Unit II
- Halol-Unit III
- Halol-Unit IV

Madhya Pradesh

- Malanpur-Unit I •Indore •Indore
- Malanpur-Unit I •Malanpur •Jabalpur
- Malanpur-Unit III
- Malanpur-Unit IV

Silvassa (Union Territory)

- Silvassa

Maharashtra

- Gadegaon •Bhiwandi •Mumbai •Urse
- Urse
- Jalgaon-Unit I •Gadegaon •Pune •Waluji
- Jalgaon-Unit II •Urse-Depot I
- Kanhe •Urse-Depot II
- Khopoli •Nagpur
- Sangli •Sangli

Karnataka

- Hubli •Bangalore
- Hubli

Kerala

- Cochin

Uttarakhand

- Rudrapur •Rudrapur

Uttar Pradesh

- Noida •Kanpur-Depot I •Noida
- Kanpur •Kanpur-Depot II •Kanpur
- Kanpur-Depot III

Bihar

- Patna Depot •Patna

Assam

- Guwahati-Unit I •Guwahati-Depot I •Guwahati
- Guwahati-Unit II •Guwahati-Depot II

Jharkhand

- Ranchi •Ranchi

West Bengal

- Durgapur •Durgapur •Kolkata
- Kharagpur •Kharagpur
- Kolkata

Chhattisgarh

- Raipur •Raipur

Odisha

- Cuttack •Bhubaneswar •Bhubaneswar
- Cuttack

Telangana

- Jadcherla •Jadcherla-Depot I •Hyderabad
- Jadcherla-Depot II

Andhra Pradesh

- Vijaywada •Vijaywada

Puducherry (Union Territory)

- Puducherry •Puducherry •Puducherry

Tamilnadu

- Erode •Erode •Chennai •Chennai
- Hosur •Hosur
- Sriperumbudur •Coimbatore

- Manufacturing Units 30 Spread Across 11 States & 2 UTs**
- Depots (32)**
- Branch Offices (20)**
- Fabrication Units (8)**

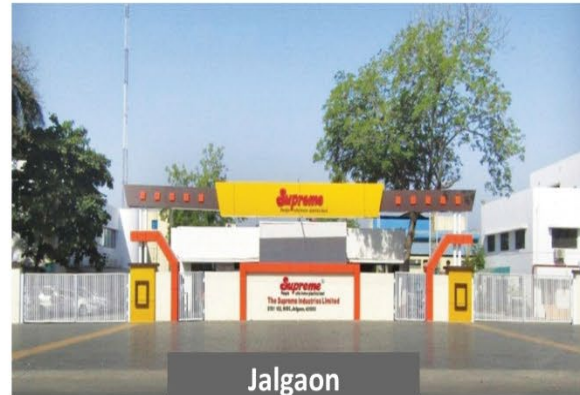
VIRTUAL TOUR OF PLANTS



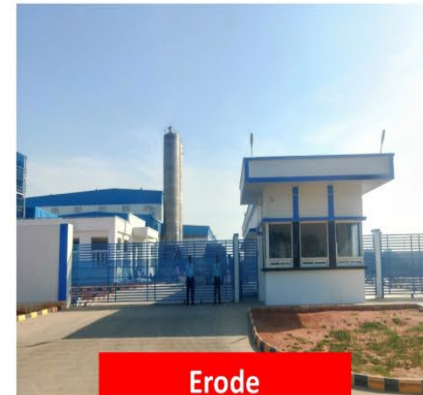
Mega Project at Gadegaon spread over 132 acres



Kharagpur



Jalgaon



Erode



Cuttack

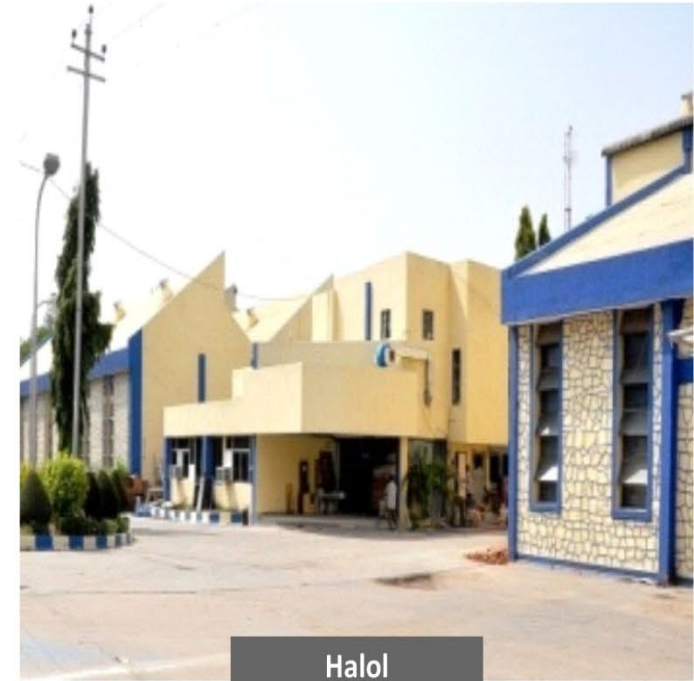
VIRTUAL TOUR OF PLANTS



Malanpur



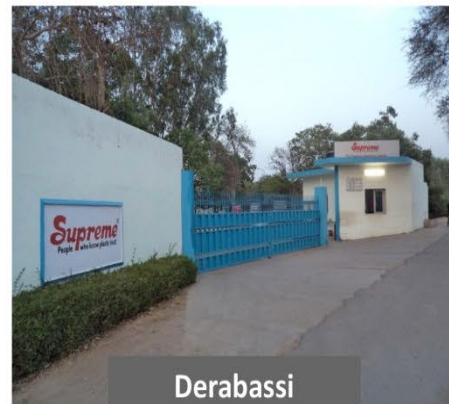
Jadcherla



Halol



Hosur



Derabassi



Khopoli



Guwahati

VIRTUAL TOUR OF PLANTS

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Durgapur



Pondicherry



Ghiloth



Kanpur



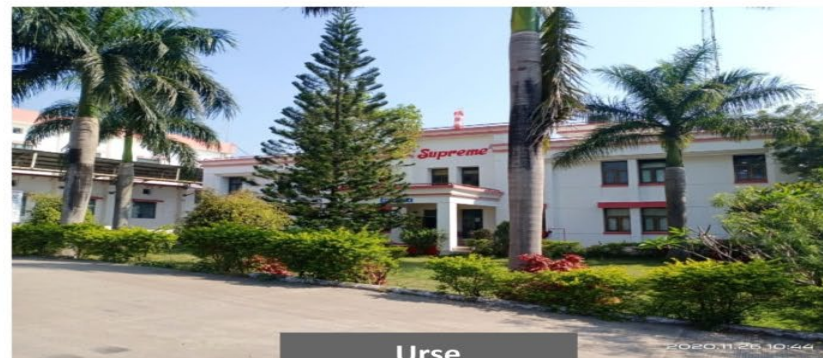
Talegaon



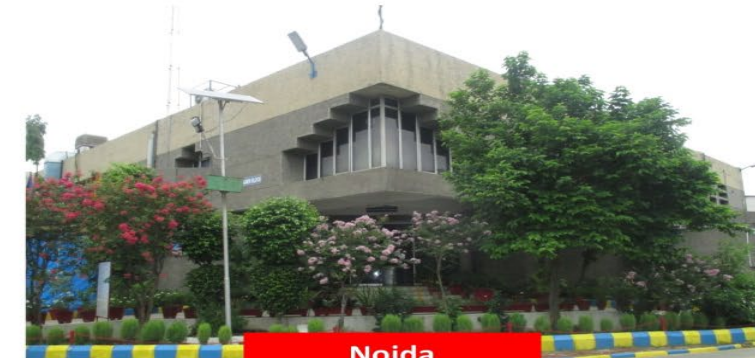
Chennai



Silvassa



Urse



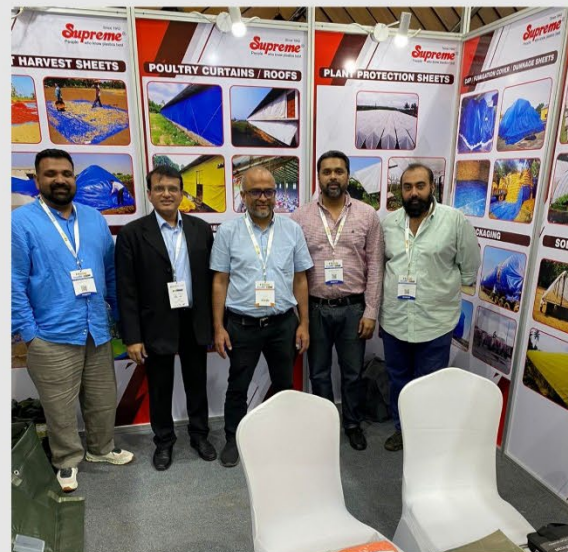
Noida

BRAND PROMOTION & AWARENESS

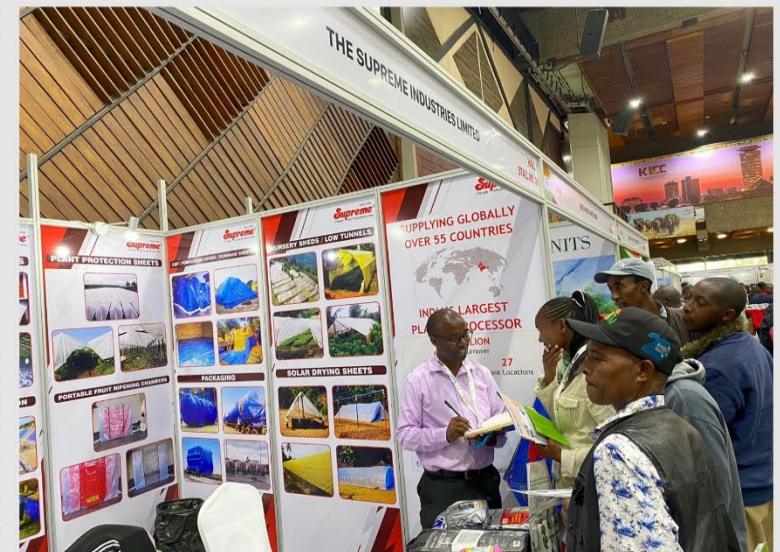
❖ Participation at Exhibitions



India Warehouse Show



Agritec Exhibition Nairobi Kenya



BRAND PROMOTION & AWARENESS

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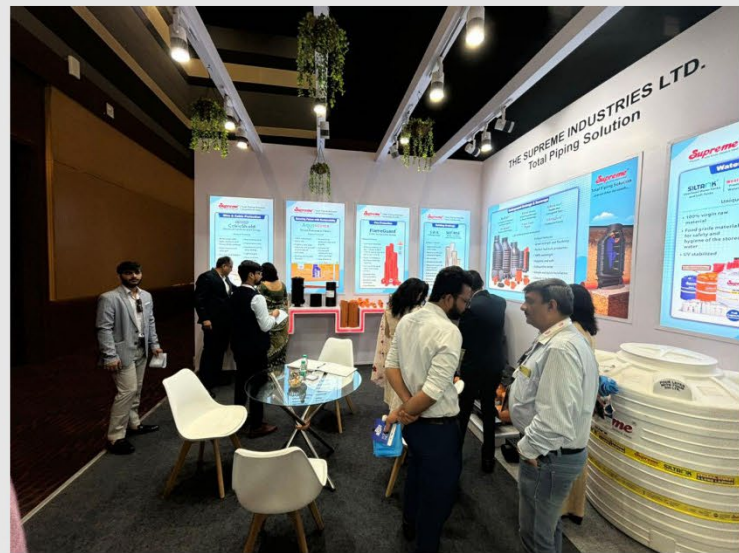
Plex Connect 2024

BRAND PROMOTION & AWARENESS

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Ace Reflect - Raipur



Ace Reflect - Indore



BRAND PROMOTION & AWARENESS



Ace Reflect 2024 - Chennai



PLUMBEX India 2024, Jio World Convention Centre

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Parali MH Agri Exhibition

BRAND PROMOTION & AWARENESS



Intec 2024 in Coimbatore



Waremat 2024, Chennai.

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❖ Dealers/Plumber/Retailer's Meet and Workshops



Plumbing Workshops



Architect Meet Jhansi UP

BRAND PROMOTION & AWARENESS



Karnataka Distributor Training program



Gadegaon KC visits

BRAND PROMOTION & AWARENESS

❖ Hoardings & Retail Shop Branding



Hoarding at Bongaon, West Bengal



Hoarding at Guwahati



Hoarding at Muzaffarpur Flyover, Bihar



Traffic Signal at Bankura, West Bengal



Unipole at Siwan, Bihar



Pole Kiosk at Purulia, West Bengal



S K ENTERPRISES - VSS NAGAR



SAMAL AND SONS SUPPLIERS - Sailashree Vihar



SAMPURNA SANI PLAZA - Bharatpur

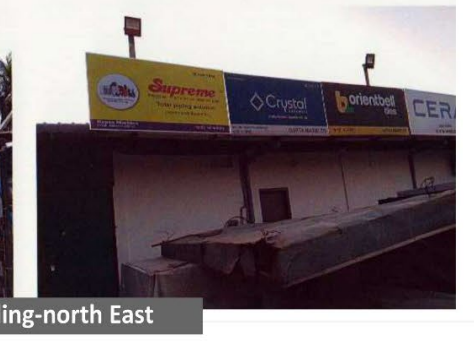
Shop Branding_bhubaneswar-odisha



Shop Branding-north East



283



Shop Branding-north East

❖ Various Digital Initiatives

- Robust website www.supreme.co.in which imparts in-depth knowledge about all Supreme business verticals.
- Launch of Shopify website www.supremefurniture.co.in for selling Furniture products on line
- Presence on various Social media channels which helps in constant consumer connect (Corporate as well as Pipe, Furniture, MHD and PPD has dedicated social media presence)
- Various digital promotional activities are taken up like Google Search Engine Marketing, Digital TVC promotion, Android & IOS app for Pipe and Furniture etc

AWARDS & ACCOLADES



CII 25th National Awards 2024 - Malanpur



CII 25th National Awards 2024 - Jadcherla

CII 25th National Awards 2024 - Malanpur PVC and Jadcherla Plants

Company has received **CII's National award for excellence in energy management** for its Malanpur and Jadcherla plants for being "Excellent Energy Efficient Units".

AWARDS & ACCOLADES



SEEM Award for Excellence in Energy Conservation & Management

Company has received **SEEM** (Society of Energy Engineers and Managers) National Energy Management Silver Awards 2023 in Plastic Category for Kharagpur & Jadcherla plants.

SEEM Award for Excellence in Energy Conservation & Management

AWARDS & ACCOLADES



Company has received **Export Awards** in various product categories through Plexcouncil (Plastic export promotion council under ministry of Commerce) for the years 2021-2022 and 2022-2023

AWARDS & ACCOLADES



Shri M.P. Taparia Ji, was honoured with the Lifetime Achievement Award by the Plex Council at the recent Plexconcil Export Excellence Award Function. This prestigious award was presented by the Honourable Governor of Maharashtra, Shri Ramesh Bais Ji, acknowledging Shri Taparia Ji's remarkable contributions and unwavering dedication to the industry.

SUSTAINABILITY

We are committed to sustainable use of plastic and constantly innovating to develop solutions. As a company, we take several measures to ensure that we walk the sustainability path. Few of our efforts are as follows

Increase the use of renewable energy from **17% to 25% of the total energy requirement.**
(FY 23-24 Re Mix 14.11%)

26 manufacturing units RE Presence
(Solar/Wind/Hybrid) energy.

Aim to achieve a reduction of **carbon emission by 60,000 tons.**

Reducing carbon emission intensity of **CO2 per MT of production by 17%.**

Reduction of water footprint by re-use & re-cycling of water.

First Sustainability Report FY 22-23 Published.

First Indian Company in building product category committed to **SBTi Net Zero Target**



ISO 50001
Certification



Lower Carbon
Emission



Renewable
Power Usage



Waste
Management



CII Certified
Green Products



A RESPONSIBLE CORPORATE CITIZEN



SUPREME FOUNDATION

Established as a social leg of Supreme, is devoted to social and environmental upliftment.

- The Foundation has been built by Supreme on the sole motto of **Sarvena Sukhinah Bhavantu** - happiness and peace for all. The Supreme Foundation has undertaken a lot of notable initiatives to actively pursue its social responsibility of creating a better future in an effort to give back to society and the environment from which we benefit so greatly.
- The Foundation has undertaken major initiatives such as:
 - ✓ Upgradation of education at foundation level
 - ✓ and providing quality education
 - ✓ Healthcare
 - ✓ Villages upliftment
 - ✓ Rural development
 - ✓ Environmental Conservation like Tree plantation, Recycling of plastic, Awareness events etc.
 - ✓ Other welfare activities to support the underprivileged/marginalized people etc.

A RESPONSIBLE CORPORATE CITIZEN

Education

Considering education as the highest form of charity, Supreme Foundation places education at the core of all of its initiatives. Here are some of Supreme's educational initiatives:

- ✓ Project of educational up-gradation of Govt. Sanskrit Schools in Nagaur, Churu, Ajmer, Bikaner, Hanumangarh, Sri Ganganagar, Jhunjhunu, Tonk & Bhilwara at Rajasthan State
- ✓ Promoting holistic education through sports and cultural activities
- ✓ Making education accessible to underprivileged children and recognising merit-achieving students.
- ✓ To Spread sprit of universal brotherhood and to make students understand to remain connected with our core principle & ideology.



A RESPONSIBLE CORPORATE CITIZEN

Education

- ✓ Providing physical resources like classroom construction, toilet blocks for students, classroom furniture, distribution of educational material, sweaters, etc.
- ✓ Enabling digital-first education with provisions like computer labs in schools, mobile computer labs, and e-learning facilities in rural areas of Rajasthan.
- ✓ Employment of teachers in primary schools and lecturers at remote educational institutes in Rajasthan in collaboration with the state government.



A RESPONSIBLE CORPORATE CITIZEN

Nurturing the Nature - For a better future !!

- ❖ Supreme actively participates in environment conservation activities such as tree plantation, across all company plants and facilities, thereby creating a green and sustainable environment and promoting greener and healthier ecosystem for the benefit of community at large.
- ❖ Apart from new plantations, old plantations are also monitored continuously for their growth and survival.
- ❖ Supreme has also partnered with various NGO's for plantation programs in various regions.



A RESPONSIBLE CORPORATE CITIZEN

Swachh Bharat Abhiyan !!

There are many prominent School's/Public places without proper public convenience facilities. Supreme Foundation has taken the initiative to build and maintain such facilities for public convenience.



Toilets at Various School's of Rajasthan



Public Sanitation Facility at Jalgaon
(Maharashtra)

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