

## The Supreme Industries Limited

### Press Release

THE SUPREME INDUSTRIES LIMITED (Supreme) ANNOUNCES UNAUDITED STANDALONE & CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31<sup>st</sup> DECEMBER, 2018.

#### Mumbai, 24<sup>th</sup> January, 2019

The Supreme Industries Limited (Supreme), India's leading Plastics product manufacturing company, announced its Unaudited Standalone & Consolidated financial results for the Quarter and Nine months ended 31<sup>st</sup> December, 2018, at its Board Meeting held today.

#### **[A] Standalone Results (Excluding Construction Business and Exceptional Income)**

Particulars	Quarter ended		Nine months ended		Previous Year ended
	31.12.2018	31.12.2017	31.12.2018	31.12.2017	31.03.2018
Plastic Goods Sold (MT)	100982	96736	284062	267961	371176
Plastics Product Turnover	1406	1266	3950	3437	4826
Income from Operations	1421	1281	4018	3509	4959
Operating Profit (PBDIT)	186	202	546	515	791
Net Profit Before Tax	135	150	391	371	602
Net Profit After Tax	89	99	259	244	400

#### Construction Business

During the 2nd quarter of the current year, Company has realised Rs. 81 Crores from sale of 38718 sq. ft. of the premises. After allocating Proportionate cost and overheads, Profit before tax accrued Rs. 53 Crores and Profit after tax Rs. 35 Crores from construction business.

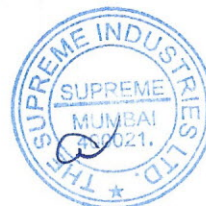
#### Exceptional Income

During the 1<sup>st</sup> quarter of the current year, Exceptional Income Rs. 70 Crores before tax and Rs. 54 Crores after tax accrued from gain on divestment of Khushkheda Unit to a Joint Venture Company.

**After including above, Total Income from operation for the current Nine months ended is Rs. 4098 Crores, Operating Profit Rs. 670 Crores, Profit before Tax Rs. 515 Crores and Profit after Tax Rs. 348 Crores.**

#### **[B] Consolidated Results (Excluding Construction Business and Exceptional Income)**

[Including results of (a) the Company's 100% Subsidiary Company viz. "The Supreme Industries Overseas (FZE) incorporated in SAIF Zone, UAE and (b) Two Associate Companies viz. "Supreme Petrochem Limited" and "Kumi Supreme India Private Limited", in which the Company holds 29.99% and 20.67% of its paid-up equity share capital, respectively



(Rs. in Crores)

Particulars	Quarter ended		Nine months ended		Previous Year ended
	31.12.2018	31.12.2017	31.12.2018	31.12.2017	31.03.2018
Income from Operations	1418	1279	4005	3496	4947
Operating Profit (PBDIT)	178	207	538	524	813
Net Profit Before Tax	127	156	383	382	623
Net Profit After Tax	81	104	251	253	423

After including Construction Business and Exceptional Income, Total Consolidated Income from operation for the current Nine months ended is Rs. 4086 Crores, Consolidated Operating Profit Rs. 591 Crores, Consolidated Profit before Tax Rs. 491 Crores and Consolidated Profit after Tax Rs. 325 Crores.

#### [C] Product Group Wise Performance

Segment	Volume (MT)			Value (Rs. In crores)			OPM %	
	Q3'18	Q3'17	% Increase / Decrease	Q3'18	Q3'17	% Increase / Decrease	Q3'18	Q3'17
Plastic Piping System	70026	64435	9%	800	666	20%	12.34%	13.19%
Packaging Products	15667	17486	-10%	307	319	-4%	14.47%	21.89%
Industrial Products	9885	9673	2%	199	193	3%	9.94%	13.56%
Consumer Products	5404	5143	5%	108	91	19%	15.59%	17.28%
<b>Total</b>	<b>100982</b>	<b>96736</b>	<b>4%</b>	<b>1414</b>	<b>1270</b>	<b>11%</b>	<b>12.71%</b>	<b>15.60%</b>

[D] The share of overall Sales in the Value added products has been 38% of the Total Sales in the 3rd Quarter ended 31st December, 2018 as against 40% in the corresponding Quarter of previous year.

#### (E) Business Outlook

**Mr. M. P. Taparia, Managing Director, The Supreme Industries Limited, said:**

The Polymer prices during Oct – Dec 2018 quarter have gone down between 14% to 16% in PE, PP and Polystyrene. PVC prices remained in the same range as was in the preceding quarter.

Going forward, Company believes that the Polymer prices excluding PVC will remain at the current lower levels. This augurs well for Company's business prospects for Jan-March 2019 quarter.

Government's policies to encourage affordable housing construction activities have now started in several parts of the Country. Central and State Governments have initiated several policies to boost farmer's income. This will ramp up the demand of several products made by the Company. The Government's emphasis on infrastructure activities has boosted demand of Piping System.

The Company expects in the current year to attain volume growth in excess of 10% and value growth in excess of 15%.

The Company has plans to set up two new greenfield locations in this year and the capex is progressing well. Out of these two new sites, operations at Giloth in Rajasthan are now running smoothly. Construction and machinery installation work at second site-Jadcherla – in Telangana is going in full swing. Furniture and Roto production at that site will go in production before 31.3.2019. Foam products at that site will go in production in April-June 2019 quarter. Company also expanding its capacities at 11 of its existing locations and all of which has gone into production except at Khopoli. Performance packaging film at Khopoli will go in production in April-June 2019 quarter.





Due to steep fall in Polymer prices, there was erosion in operating margins during the quarter Oct.- Dec. 2018. The competition in XF film products has eroded operating margins by around 5% in that business. The Company's OPM thus also has gone down to about 13.16% for the 9 Months period ended 31<sup>st</sup> December, 2018 against 14.27% in the corresponding period of previous year.

#### **About Supreme Industries Limited**

Supreme Industries Limited is India's leading plastics product manufacturer, offering a wide and comprehensive range of plastic products in India. The company operates in various product categories viz. Plastic Piping System, Cross Laminated Films & Products, Protective Packaging Products, Industrial Moulded Components, Moulded Furniture, Storage & Material Handling Products, Performance Packaging Films and Composite LPG Cylinders.

Supreme Industries has 25 technologically advanced manufacturing facilities located at various places spread across the country. The company has built-up excellent relationship with its distributors and is also providing orientation to them, in order to ensure proper service to ultimate customers.

For further information, kindly contact: -  
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Ketchum Sampark Pvt. Ltd.  
09619138779



**For The Supreme Industries Limited**

A handwritten signature in blue ink, appearing to be 'R. J. Saboo', written over a horizontal line.

**R. J. Saboo**

**AVP (Corp. Affairs) & Company Secretary**