

SH/13/2025  
20<sup>th</sup> January, 2025

National Stock Exchange of India Ltd.,  
Exchange Plaza, 5<sup>th</sup> floor,  
Plot No. C/1, G. Block,  
Bandra-Kurla Complex,  
Bandra (East),  
MUMBAI – 400051

BSE Limited.,  
Market-Operations Dept.  
1<sup>st</sup> floor, New Trading Ring,  
Rotunda Bldg. P.J.Towers,  
Dalal Street, Fort,  
MUMBAI 400023

Sub.: Investor Presentation- December, 2024

Sirs

Enclosed please find Investor Presentation December 2024.

Please take the same on records

Thanking you,

Yours faithfully,  
For The Supreme Industries Ltd.



(R.J. Saboo)  
VP (Corporate Affairs) &  
Company Secretary



Encl.: a/a.

**The Supreme Industries Limited**

Regd. Office : 612, Raheja Chambers, Nariman Point, Mumbai 400021, INDIA.  
CIN : L35920MH1942PLC003554 PAN : AAAC1344F

+91-022-6257 0000 / 6257 0025  
sil\_narimanpoint@supreme.co.in



Corporate Office : 1161 & 1162, Solitaire Corporate Park, Bldg. No. 11, 167, Guru Hargovindji Marg, Andheri - Ghatkopar Link Road, Chakala,  
Andheri (East), Mumbai 400 093, INDIA. ☎ +91 (022) 6869 0000, 4043 0000 ✉ sil\_ho@supreme.co.in 🌐 www.supreme.co.in

# The Supreme Industries Limited Investors Presentation 9M - FY 2024-25



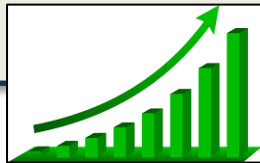
# FLOW OF THE PRESENTATION

- FINANCIAL PERFORMANCE HIGHLIGHTS
- SUMMARISED STANDALONE INCOME STATEMENT
- KEY SEGMENT PERFORMANCE
- THE SUPREME GROUP
- THE SUPREME INDUSTRIES LTD. AT A GLANCE
- A CURTAIN RAISER
- ORGANISATION & MANAGEMENT TEAM
- BUSINESS VERTICALS
- SUPREME PRESENCE IN INDIA
- VIRTUAL TOUR OF PLANTS
- BRAND PROMOTION & AWARENESS
- SUSTAINABILITY
- A RESPONSIBLE CORPORATE CITIZEN

# FINANCIAL PERFORMANCE HIGHLIGHTS

## Sales Volume

**Q3 FY25: 162733 MT**  
▲ 2.98% YoY  
▲ 17.86% QoQ  
**9M FY25: 474645 MT**  
▲ 6.82% YoY



## Revenue

**Q3 FY25: ₹ 2510 Crs.**  
▲ 2.48 % YoY  
▲ 10.42 % QoQ  
**9M FY25: ₹ 7419 Crs.**  
▲ 4.11 % YoY



## EBITDA

**Q3 FY25: ₹ 309 Crs.**  
▼ 18.54 % YoY  
▼ 3.24 % QoQ  
**9M FY25: ₹ 1016 Crs.**  
▼ 3.93 % YoY



## Strong Liquidity

- Company Continues to be Debt Free
- Having Cash Surplus of Rs. 290 Crores as at 31<sup>st</sup> Dec'24



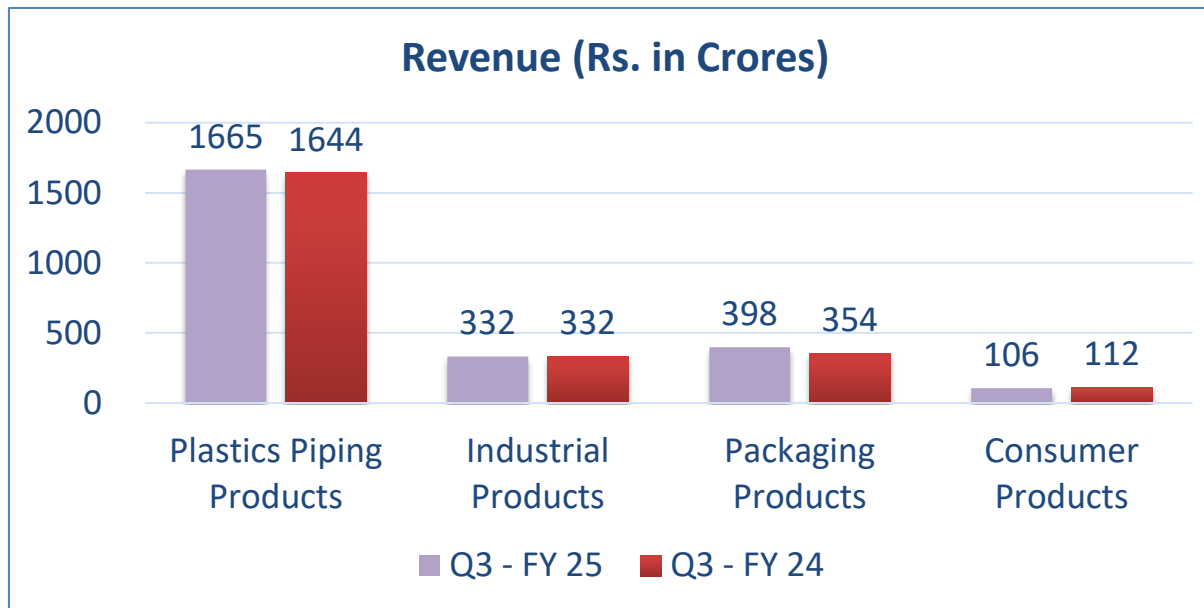
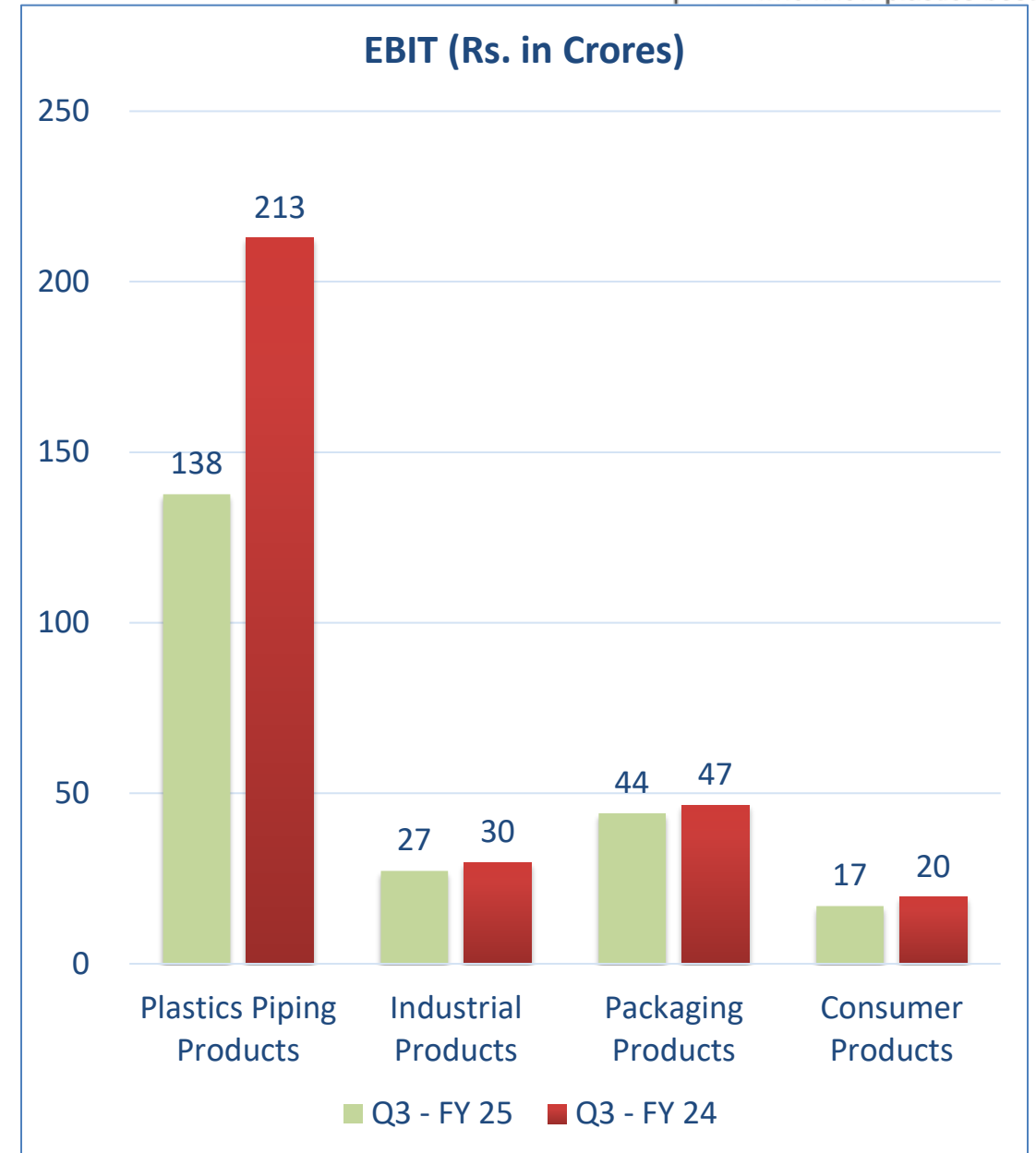
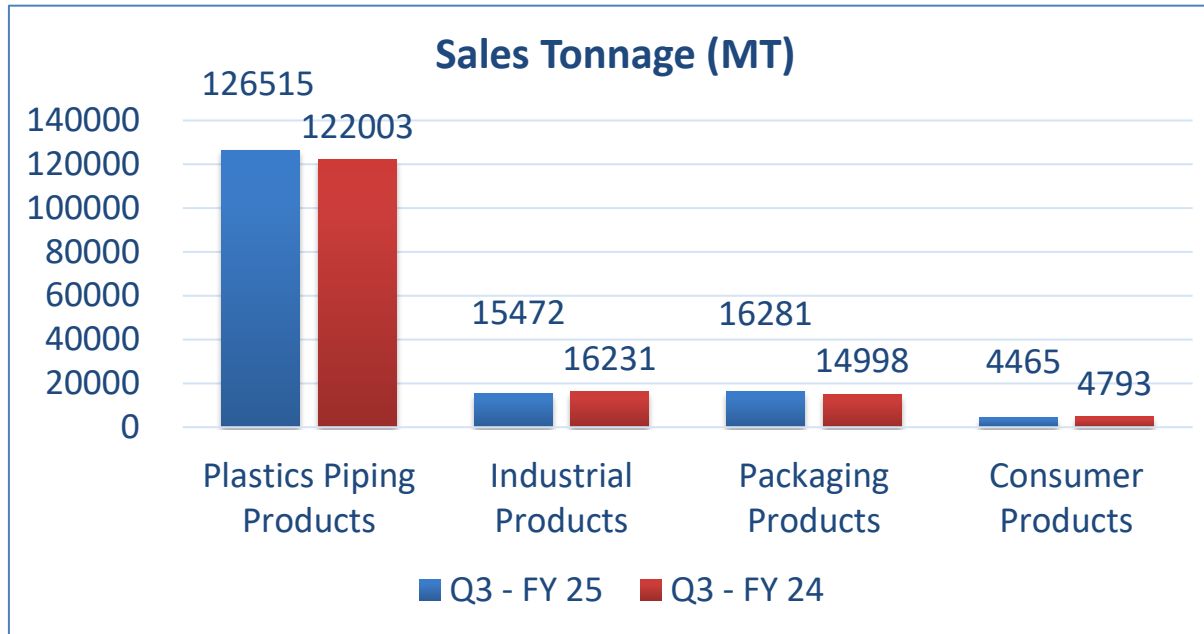
# SUMMARISED INCOME STATEMENT- STANDALONE



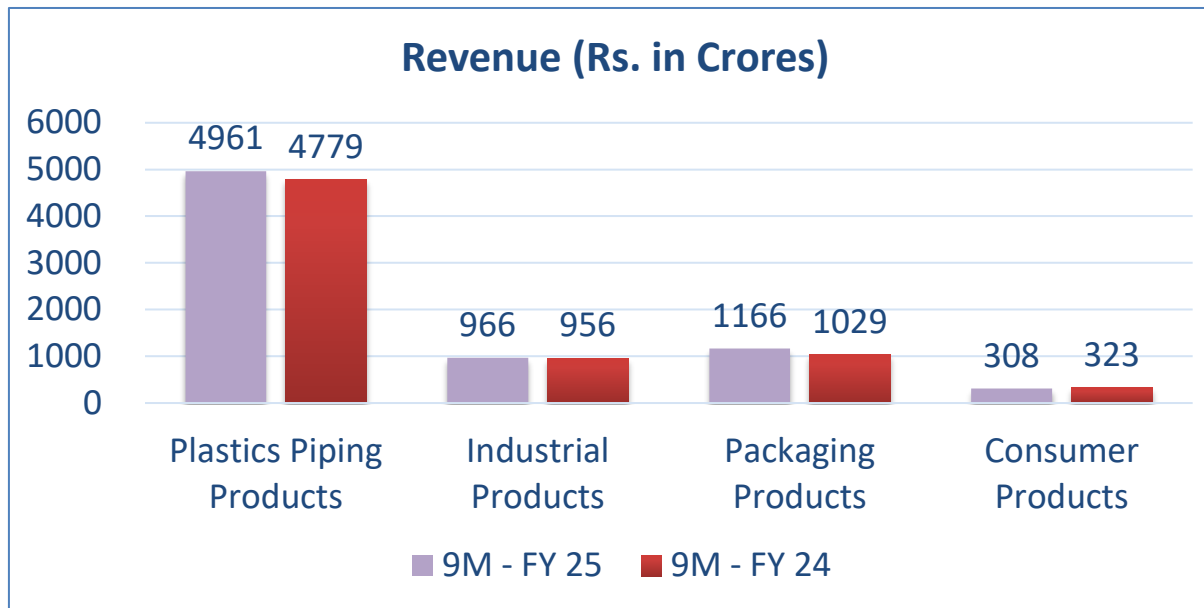
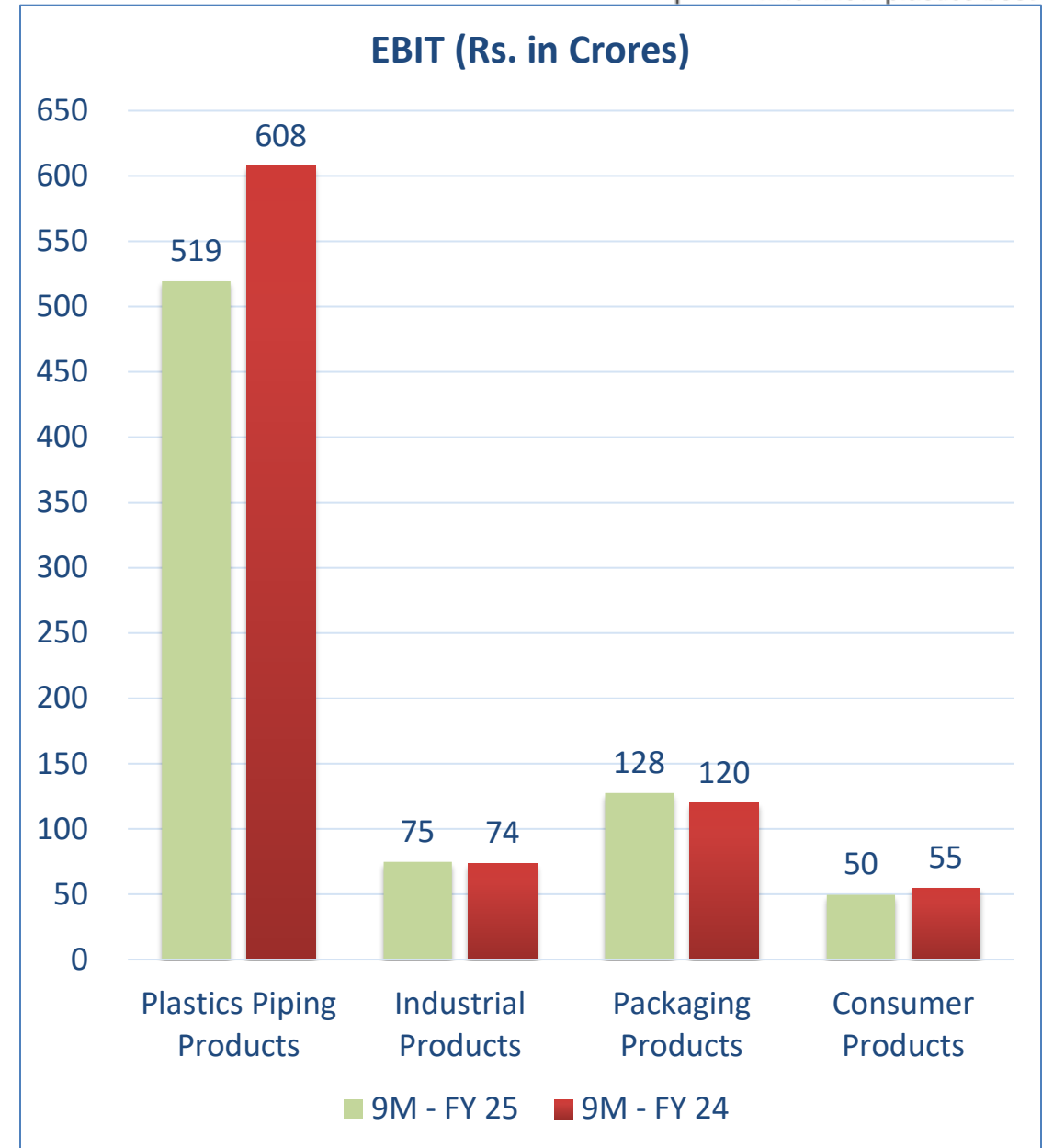
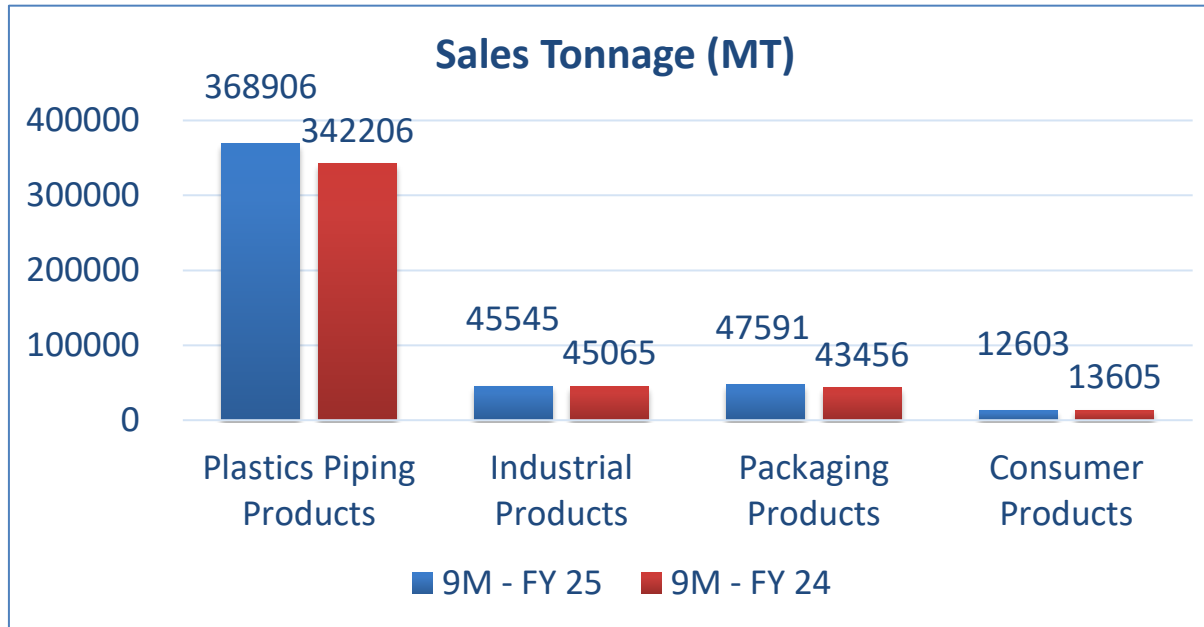
Rs. in Crores

Particulars	Q3 FY25	Q3 FY24	Y-o-Y (%)	9M FY25	9M FY24	Y-o-Y (%)	FY 23-24
Plastic goods sold (MT)	162733	158025	2.98%	474645	444332	6.82%	639701
Revenue from operations	2509.88	2449.10	2.48%	7419.18	7126.32	4.11%	10134.2
Raw Material Consumed	1728.93	1640.47	5.39%	5013.28	4832.16	3.75%	6858.39
Employee benefit expenses	114.82	109.58	4.78%	355.31	318.15	11.68%	440.90
Other Expenses	357.15	319.76	11.69%	1034.66	918.47	12.65%	1286.37
EBITDA	308.98	379.29	-18.54%	1015.93	1057.54	-3.93%	1548.54
EBITDA (%)	12.31%	15.49%		13.69%	14.84%		15.28%
Depreciation	91.29	77.24	18.19%	267.26	221.21	20.82%	298.38
EBIT	217.69	302.05	-27.93%	748.67	836.33	-10.48%	1250.16
Other Income	23.37	32.27	-27.58%	100.37	99.67	0.70%	117.78
Finance Cost	2.98	5.16	-42.25%	8.93	8.39	6.44%	16.11
PBT	238.08	329.16	-27.67%	840.11	927.61	-9.43%	1351.83
Tax Expenses	58.44	81.8	-28.56%	204.94	225.92	-9.29%	335.66
PAT	179.64	247.36	-27.38%	635.17	701.69	-9.48%	1016.17
EPS (in INR)	14.14	19.47		50.00	55.24		80.00
Cash EPS (in INR)	21.33	25.55		71.04	72.65		103.51

# KEY SEGMENT PERFORMANCE – Q3 FY25



# KEY SEGMENT PERFORMANCE – 9M FY25



# THE SUPREME GROUP

**Supreme**<sup>®</sup>  
People who know plastics best



## The Supreme Industries Ltd

1. State-of-the art production facilities across PAN India
2. Location – 30 Manufacturing Plants
3. Manufacturers of –
  - Piping systems
  - Industrial products
  - Furniture
  - Material Handling Products
  - Protective packaging
  - Cross laminated films
  - Performance films
  - Composite Products

### Supreme Industries Overseas (FZE)

A wholly owned subsidiary, in the United Arab Emirates.



SUPREME PETROCHEM LTD

## Supreme Petrochem Ltd

1. State-of-the art production facilities
2. Location – Amdoshi – Wangani Village near Nagothane in District Raigad Maharashtra & New Manali Town near Chennai in Tamil Nadu.
3. Manufacturers of –
  - Polystyrene (PS)
  - Expandable Polystyrene (EPS)
  - Specialty Polymers and Compounds (SPC)
  - Extruded Polystyrene Foam Boards (XPS)
  - Styrene Methyl Methacrylate (SMMA)



# THE SUPREME INDUSTRIES LTD. AT A GLANCE *Supreme*<sup>®</sup>

People who know plastics best



Founded in 1942,  
80+ years in the plastics industry

Powered by a robust infrastructure and expertise, Supreme is India's largest plastic manufacturing and processing company.

\*Based on statistics as of 1st April 2024

# A CURTAIN RAISER– THE SUPREME INDUSTRIES LTD. *Supreme*<sup>®</sup>

People who know plastics best

## VISION STATEMENT

“TO GROW BUSINESS WITH DIGNITY & RESPECT”

## PURPOSE

“TO ADD REAL VALUE TO SOCIETY”

## MISSION STATEMENT

- To conduct business with ethical practices and WALK OUR TALK
- To offer consistent products Services with uncompromising quality supported by continuous improvements and Innovations, thereby exceeding Customer Expectations
- To ensure the culture of utmost respect and empowerment to individuals and be catalyst in enhancing their competencies



## Board of Directors

B L Taparia, Chairman

M P Taparia, Managing Director

S J Taparia, Executive Director

V K Taparia, Executive Director

R Kannan

Rajeev M Pandia

Sarthak Behuria

Ms. Ameeta Parpia

Pulak Prasad

Vipul Shah

## Management Team

- A K Tripathi, Exe. Vice President (Plastic Piping System)
- V L Malu, Exe. Vice President (Industrial Components)
- P C Somani, Chief Financial Officer
- Saurov Ghosh - Chief Human Resources Officer
- S K Patnaik , COO (Protective Packaging Products)
- Pradeep Kamat, Vice President ( Composite Cylinders)
- Sanjeev Jain , Vice President (Furniture)
- Siddharth Roongta, Vice President (Cross Laminated Films )
- R J Saboo , Vice President (Corporate Affairs) & Company Secretary
- Parag Prabhu, Vice President (Finance)
- Vivek Taparia, Exe. Vice President (Packaging)
- Sanjay Mishra, Associate Vice President (MHD)

# BUSINESS VERTICALS

## Plastic Piping Division



## Consumer Products



## Packaging Products

- Specialty Films
- Protective Packaging Products
- Cross Laminated Film Products



## Industrial Products

- Industrial Component
- Material Handling Division
- Composite LPG Cylinders





# Plastic Piping System

**Supreme**<sup>®</sup>  
People who know plastics best



**Plumbing**



**Water Tanks**



**Bath Fittings**



**Fire Protection**



**Rainwater Harvesting**



**Drainage**



**Waste Treatment & Sanitation**



**Agriculture**



**Borewell**



**Sewage Treatment Plants**

**Consumer Products**



SEATINGS



STORAGE



TABLES



MULTIPURPOSE



KIDS RANGE



SETS



STOOLS



BEDS





SMART PEEL LIDDING FILMS



EDIBLE OIL FILM



BARRIER FILMS

## PERFORMANCE PACKAGING FILMS

### Packaging Products

- ✓ Specialty Films
- ✓ Protective Packaging Products
- ✓ Cross Laminated Films
- ✓ Insulation & Acoustics Products



PRE - POST HARVEST SHEETS



RAIN WATER HARVESTING



CIVIL ENGINEERING APPLICATIONS

## MULTILAYER CROSS LAMINATED FILMS



INSU



PROTEC



DURA



FUNJOY



FITSPREE

## PROTECTIVE PACKAGING PRODUCTS

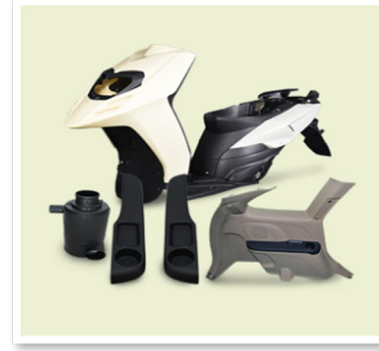
# Industrial Products

- ✓ Industrial Components
- ✓ Material Handling Division
- ✓ Composite Products



**Supreme**<sup>®</sup>  
People who know plastics best

## OTHER APPLICATIONS



## CONSUMER APPLIANCES

## AUTOMOTIVE PARTS



## MATERIAL HANDLING PRODUCTS

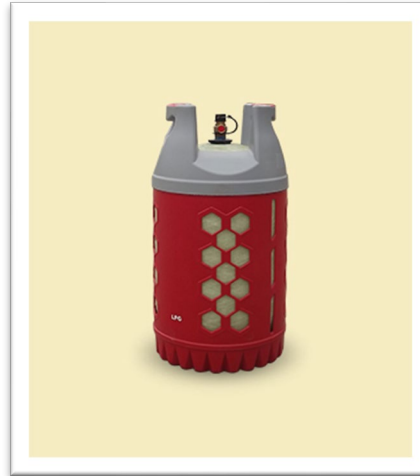




12.5 L / 5 KG Propane



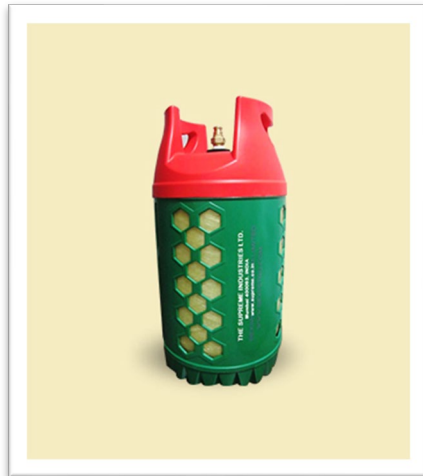
18.0 L / 7.5 KG Propane



24.5 L / 10 KG Propane

## Composite Products

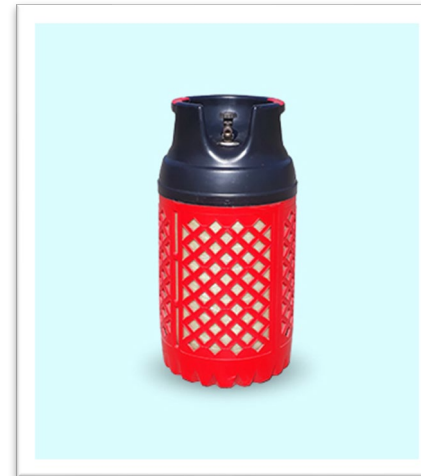
✓ LPG Cylinders



26.2 L / 10.7 KG Propane



30 L / 12 KG Propane

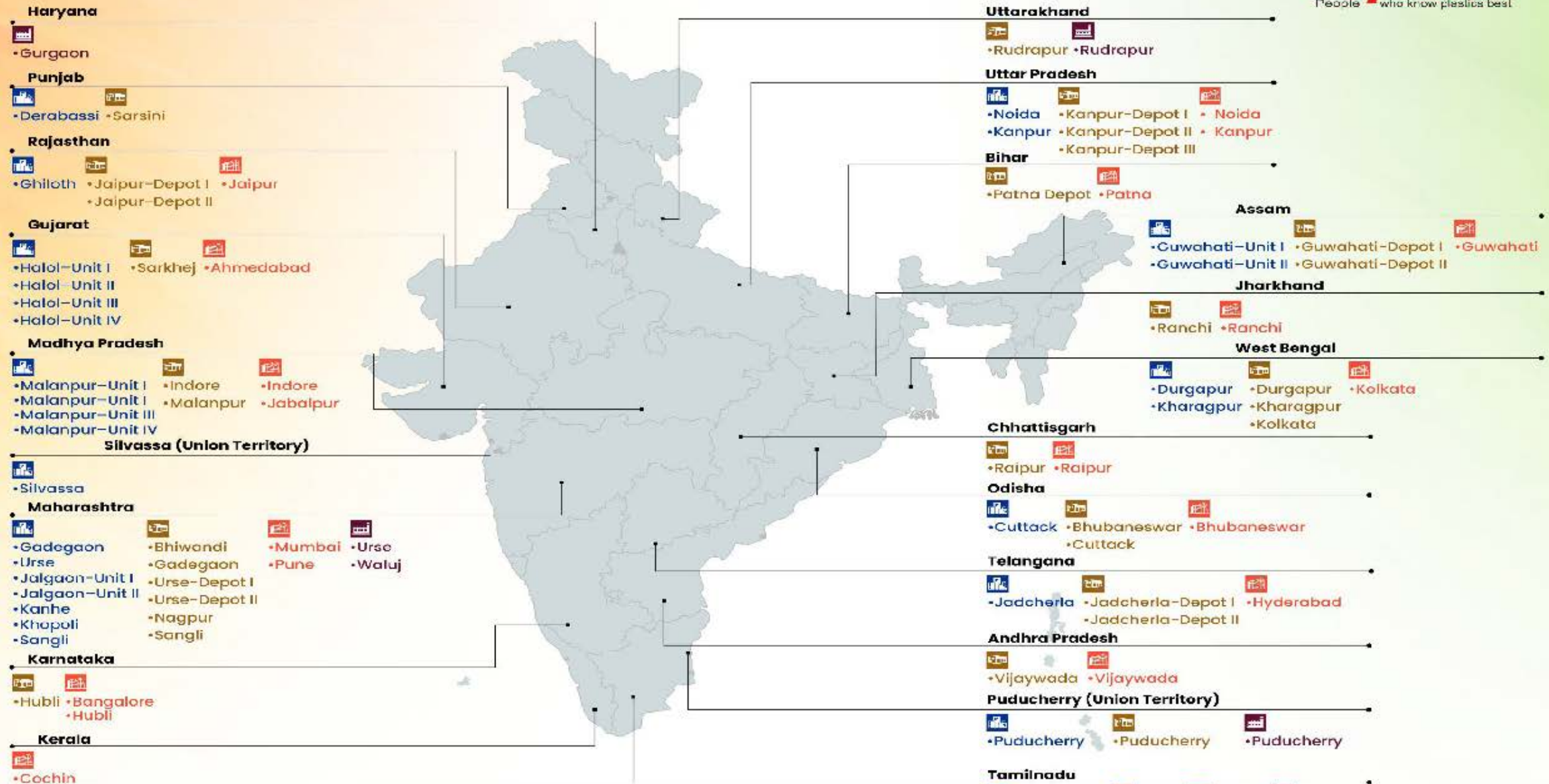


36.7 L / 15KG Propane



47.5 L / 20 KG Propane

# SUPREME PRESENCE IN INDIA



**Manufacturing Units 30 Spread Across 11 States & 2 UTs**  
**Depots (32)**  
**Branch Offices (20)**  
**Fabrication Units (8)**



# VIRTUAL TOUR OF PLANTS



Mega Project at Gadegaon spread over 132 acres



Kharagpur



Jalgaon



Erode



Cuttack



# VIRTUAL TOUR OF PLANTS

**Supreme**<sup>®</sup>  
People who know plastics best



Malanpur



Jadcherla



Halol



Hosur



Derabassi



Khopoli



Guwahati



# VIRTUAL TOUR OF PLANTS

**Supreme**<sup>®</sup>  
People who know plastics best



Durgapur



Pondicherry



Ghiloth



Kanpur



Talegaon



Chennai



Silvassa



Urse



Noida



# BRAND PROMOTION & AWARENESS

## ❖ Participation at Exhibitions



Agritec Exhibition Nairobi Kenya - 2024



Big 5 Dubai - 2024



# BRAND PROMOTION & AWARENESS



Ace Reflect - Chennai-2024



Ace Reflect - Coimbatore 2024



# BRAND PROMOTION & AWARENESS



ACETECH- Bangaluru-2024



ACETECH - Mumbai-2024



# BRAND PROMOTION & AWARENESS





# BRAND PROMOTION & AWARENESS

## ❖ Dealers/Plumber/Retailer's Meet and Workshops



Plumbing Workshop in various locations



# BRAND PROMOTION & AWARENESS



Engineers meet in various locations



# BRAND PROMOTION & AWARENESS



Dealer's Meet in various locations



# BRAND PROMOTION & AWARENESS

**Supreme**<sup>®</sup>  
People who know plastics best

## ❖ Hoardings & Retail Shop Branding



Hoarding at Bongaon, West Bengal



Samsung Raaj's A22

Hoarding at Guwahati



Hoarding at Muzaffarpur Flyover\_Bihar



Traffic Signal at Bankura, West Bengal



Unipole at siwan\_Bihar



Pole Kiosk at Purulia, West Bengal



Hoarding at Arrah, Bihar



Traffic Signal at Bankura, West Bengal



## ❖ Various Digital Initiatives

- Robust website [www.supreme.co.in](http://www.supreme.co.in) which imparts in-depth knowledge about all Supreme business verticals.
- Launch of Shopify website [www.supremefurniture.co.in](http://www.supremefurniture.co.in) for selling Furniture products on line
- Presence on various Social media channels which helps in constant consumer connect ( Corporate as well as Pipe, Furniture, MHD and PPD has dedicated social media presence)
- Various digital promotional activities are taken up like Google Search Engine Marketing, Digital TVC promotion, Android & IOS app for Pipe and Furniture etc

# AWARDS & ACCOLADES



**National Energy Conservation Awards NECA-2024, Jadcherla-plant**

Company has received **National Energy Conversation award 2024** for its Jadcherla plant in plastics category.



# AWARDS & ACCOLADES



Green Pro Certificate Award-CII-2024



Company has received  
**“Green Pro Certificate Award 2024”**

&  
**“Grow care Sustainability Award 2024”**

for achievements in sustainability management.



Growcare Sustainability Award - 2023-2024





# AWARDS & ACCOLADES



CII 25th National Awards 2024 - Malanpur



CII 25th National Awards 2024 - Jadcherla

## CII 25th National Awards 2024 - Malanpur PVC and Jadcherla Plants

Company has received **CII's National award for excellence in energy management** for its Malanpur and Jadcherla plants for being "Excellent Energy Efficient Units".

# AWARDS & ACCOLADES



**SEEM Award for Excellence in Energy Conservation & Management**

Company has received **SEEM** (Society of Energy Engineers and Managers) National Energy Management Silver Awards 2023 in Plastic Category for Kharagpur & Jadcherla plants.

SEEM Award for Excellence in Energy Conservation & Management



# AWARDS & ACCOLADES



Company has received **Export Awards** in various product categories through Plexcouncil (Plastic export promotion council under ministry of Commerce) for the years 2021-2022 and 2022-2023



# AWARDS & ACCOLADES



Shri M.P. Taparia Ji, was honoured with the Lifetime Achievement Award by the Plex Council at the recent Plexconcil Export Excellence Award Function. This prestigious award was presented by the Honourable Governor of Maharashtra, Shri Ramesh Bais Ji, acknowledging Shri Taparia Ji's remarkable contributions and unwavering dedication to the industry.



# SUSTAINABILITY

We are committed to sustainable use of plastic and constantly innovating to develop solutions. As a company, we take several measures to ensure that we walk the sustainability path. Few of our efforts are as follows

Increase the use of renewable energy from **17% to 25% of the total energy requirement.**  
(FY 23-24 Re Mix 14.11%)

**26 manufacturing units RE Presence**  
(Solar/Wind/Hybrid) energy.

Aim to achieve a reduction of **carbon emission by 60,000 tons.**

Reducing carbon emission intensity of **CO2 per MT of production by 17%.**

**Reduction of water footprint by re-use & re-cycling** of water.

**Sustainability Report**  
Published for FY 22-23 & FY 23-24.

**First Indian** Company in building product category committed to **SBTi Net Zero Target**



ISO 50001  
Certification



Lower Carbon  
Emission



Renewable  
Power Usage



Waste  
Management



CII Certified  
Green Products





# A RESPONSIBLE CORPORATE CITIZEN



## SUPREME FOUNDATION

Established as a social leg of Supreme, is devoted to social and environmental upliftment.

- The Foundation has been built by Supreme on the sole motto of **Sarvena Sukhinah Bhavantu** - happiness and peace for all. The Supreme Foundation has undertaken a lot of notable initiatives to actively pursue its social responsibility of creating a better future in an effort to give back to society and the environment from which we benefit so greatly.
- The Foundation has undertaken major initiatives such as:
  - ✓ Upgradation of education at foundation level
  - ✓ and providing quality education
  - ✓ Healthcare
  - ✓ Villages upliftment
  - ✓ Rural development
  - ✓ Environmental Conservation like Tree plantation, Recycling of plastic, Awareness events etc.
  - ✓ Other welfare activities to support the underprivileged/marginalized people etc.

# A RESPONSIBLE CORPORATE CITIZEN

## Education

Considering education as the highest form of charity, Supreme Foundation places education at the core of all of its initiatives. Here are some of Supreme's educational initiatives:

- ✓ Project of educational up-gradation of Govt. Sanskrit Schools in Nagaur, Churu, Ajmer, Bikaner, Hanumangarh, Sri Ganganagar, Jhunjhunu, Tonk & Bhilwara at Rajasthan State
- ✓ Promoting holistic education through sports and cultural activities
- ✓ Making education accessible to underprivileged children and recognising merit-achieving students.
- ✓ To Spread sprit of universal brotherhood and to make students understand to remain connected with our core principle & ideology.





# A RESPONSIBLE CORPORATE CITIZEN

## Education

- ✓ Providing physical resources like classroom construction, toilet blocks for students, classroom furniture, distribution of educational material, sweaters, etc.
- ✓ Enabling digital-first education with provisions like computer labs in schools, mobile computer labs, and e-learning facilities in rural areas of Rajasthan.
- ✓ Employment of teachers in primary schools and lecturers at remote educational institutes in Rajasthan in collaboration with the state government.





# A RESPONSIBLE CORPORATE CITIZEN

## Nurturing the Nature - For a better future !!

- ❖ Supreme actively participates in environment conservation activities such as tree plantation, across all company plants and facilities, thereby creating a green and sustainable environment and promoting greener and healthier ecosystem for the benefit of community at large.
- ❖ Apart from new plantations, old plantations are also monitored continuously for their growth and survival.
- ❖ Supreme has also partnered with various NGO's for plantation programs in various regions.





# A RESPONSIBLE CORPORATE CITIZEN

## Swachh Bharat Abhiyan !!

There are many prominent School's/Public places without proper public convenience facilities. Supreme Foundation has taken the initiative to build and maintain such facilities for public convenience.



Toilets at Various School's of Rajasthan



Public Sanitation Facility at Jalgaon  
(Maharashtra)

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