

The Supreme Industries Limited

Press Release

THE SUPREME INDUSTRIES LIMITED (Supreme) ANNOUNCES UNAUDITED STANDALONE & CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31st DECEMBER, 2017.

Mumbai, 30th January, 2018

The Supreme Industries Limited (Supreme), India's leading Plastics product manufacturing company, announced its Unaudited Standalone & Consolidated financial results for the Quarter and Nine months ended 31st December, 2017, at its Board Meeting held today.

[A] Standalone Results

(Rs. in Crores)

Particulars	Quarter ended 31.12.2017	Quarter ended 31.12.2016	Nine Months ended 31.12.2017	Nine Months ended 31.12.2016	Previous Year ended 31st March 2017
Plastic Goods Sold (MT)	96736	81183	267961	245036	340906
Net Plastics Product Turnover	1266	1097	3437	3134	4376
Total Turnover	1278	1107	3495	3179	4462
Operating Profit (PBDIT)	201	189	514	527	770
Profit before tax	151	142	372	387	585
Profit after tax	98	93	242	252	377

[B] Consolidated Results

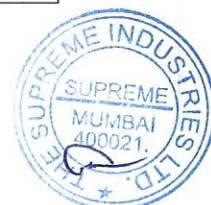
[Including results of (a) the Company's 100% Subsidiary Company viz. "The Supreme Industries Overseas (FZE) incorporated in SAIF Zone, UAE and (b) Associate Company viz. "Supreme Petrochem Limited", in which the Company holds 29.99% of its paid-up equity share capital

(Rs. in Crores)

Particulars	Quarter ended 31.12.2017	Quarter ended 31.12.2016	Nine Months ended 31.12.2017	Nine Months ended 31.12.2016	Previous Year ended 31st March 2017
Consolidated Total Income	1279	1108	3496	3182	4467
Consolidated Operating Profit (PBDIT)	207	197	524	557	821
Consolidated Profit before tax	156	150	382	417	636
Consolidated Profit after tax	104	101	252	282	428

[C] Product Group wise Performance

Segment	Volume (MT)			Value (Rs. In crores)			OPM %	
	Q3'17	Q3'16	% Increase/ (Decrease)	Q3'17	Q3'16	% Increase/ (Decrease)	Q3'17	Q3'16
Plastic Piping System	64435	51570	24.95	666	562	18.53	13.19	16.37
Packaging Products	15806	15333	3.09	319	317	0.78	21.89	20.03
Industrial Products	11350	9708	16.91	193	150	28.61	13.56	11.63
Consumer Products	5143	4561	12.75	91	78	16.64	17.28	19.06
Composite	3	11						
Total	96736	81183	19.16	1,270	1,107	14.68	15.60	16.82



(D) The share of overall Sales in the Value added products has been 40 % of the Total Sales in the 3rd Quarter ended 31st December, 2017 as against 43% in the corresponding period of previous year. The Company's remains focused to increase the share of value added products in its turnover.

(E) Capex

Company envisages Capex in the range of about Rs. 425 to 450 Crores in FY 2017-18 and the same is progressing smoothly.

Project work at Ghiloth (Rajasthan), Malanpur Unit III (MP) and Jadcherla (Telangana) is running smoothly and likely to go into production in next financial year.

Keeping in view the expansion opportunities, Company has finalised to purchase about 11.2 Acres of land adjoining to its Puducherry plant which was made available to it.

The Company expects better business growth potential going forward. Considering the same Company has increased investment plan to around to Rs. 450 Crores in this year compared to Rs. 350 crores as planned in beginning of the year. Increased investment outlay along with increased working capital requirement may require small debt to remain in the books of the Company instead of Company being debt free.

(F) Business Outlook

Mr. M. P. Taparia, Managing Director, The Supreme Industries Limited, said:

GST has stabilized. The introduction of E-Way Bill from 1st Feb. will boost the business of organized players. Going forward the demand looks better in all the segments serviced by the Company.

Raw Material prices have strengthened since December beginning. The Hurricane Harvey cyclone in USA Gulf Coast has forced several Petrochemical plant to remain closed for a significant period. It also delayed new plants which were to come on stream. This tightness was further exacerbated due to import ban on plastics scrap by China effective from 1st January this year. This has boosted demand of virgin polymers as china was importing in excess of 5 million tons of plastics waste in a year. The world economy is also in higher growth path. The crude prices has also gone up. Several polluting plants making polymers in China were asked to close down. The effect of all these factors have made polymer supply position tight and boosted the price level. In first half of the current calendar year the polymer prices are expected to remain at elevated level.

The Company still maintains its annual volume growth estimate of 12% for the financial year as the Company has clocked volume 19% growth in the third quarter. The Company is able to pass the increased Raw material cost, The Company could increase its OPM in the quarter by 2% as compared to previous quarter.

The demand from housing sector has returned back, The Company is getting good enquiries from infrastructure sector. The Export of Company's products has increased by 59% in the quarter as compare to corresponding quarter of previous year. The Company has installed



CPVC fire sprinkler system first time in India to the satisfaction of the relevant authorities. The Company expects good business growth in this application during current financial year and beyond.

About Supreme Industries Limited

Supreme Industries Limited is India's leading plastics product manufacturer, offering a wide and comprehensive range of plastic products in India. The company operates in various product categories viz. Plastic Piping System, Cross Laminated Films & Products, Protective Packaging Products, Industrial Moulded Components, Moulded Furniture, Storage & Material Handling Products, Performance Packaging Films and Composite LPG Cylinders.

Supreme Industries has 25 technologically advanced manufacturing facilities located at various places spread across the country. The company has built-up excellent relationship with its distributors and is also providing orientation to them, in order to ensure proper service to ultimate customers.

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For The Supreme Industries Limited



R. J. Saboo
(AVP Corp. Affairs & Company Secretary)

